

Red Tape Busters

October 2012



BUSTER BULLETIN for Not for Profit Organisations

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More Massive Successes!

This last month has seen the team at Red Tape Busters have some more significant successes for our clients. All up we have won our clients over \$200,000 – not bad at all!

Following is a list of some of our successes:-

- Springwood Central State School P&C - \$27,273 – Shade structures
- Toowoomba & District Show Jumping Club - \$16,768 – Install wash bay facility
- St Catherine's School, Wishart (P&C) - \$31,818 – Softfall surface for Prep playground
- Quilpie Golf Club - \$35,000 – Tractor
- Bundaberg Golf Club - \$19,738 – Upgrade kitchen facilities and restaurant furniture
- Western Suburbs District Cricket Association - \$16,364 – Install new wicket block;
- Grange Thistle Soccer - \$21,818 – upgrade of field lighting
- South Passage Adventure Under Sail - \$6,796.00 – purchase of equipment

- Chancellor Park College - \$30,000 - NAB First Impact Award.

A Wonderful Client – Golf Queensland

We have a proven track record of success and over the coming months we will provide more details about our successes for some of our ongoing clients.

This month we will start with Golf Queensland.

We have been working with Golf Queensland now for 4 years and over this time we have forged a great relationship with the team at GQ.

Our role is to assist GQ prepare grant applications to support the state body in developing the sport of golf across Queensland. We also directly assist all Golf Clubs throughout Queensland prepare applications for funding. To date we have won GQ and the state clubs almost \$1million in funding – a great result indeed. A few examples of the successes we have had include:-

- Quilpie Golf Club - Tractor \$35,000.00
- Bundaberg Golf Club - Upgrade kitchen and restaurant \$19,738.00
- Proserpine Golf Club - Flood Repairs \$123,691.00
- Goombungee Golf Club - Storage Shed and Tank \$17,723.00
- Isisford Golf Club - Clubhouse renovations \$35,000.00
- Sunshine Coast and South Burnett District Golf Association - Conduct Coaching Programs and Competitions for Juniors \$10,181.00.

Website

Our website has created nightmares for us over the last probably 6 months. All the drama has been generated by the different host platforms that the site has been placed on. Each time problems occurred with a new host and we had to make further changes or move it again to a different hosts. Finally we have it stabilised thank goodness. The site should now be functioning effectively and be working perfectly.

Our rankings on Google have taken a bit of a hit whereas we have been ranked as the number 1 grant writing business for a long time – our rankings have slipped a bit. However we are now back in business and intent on getting our ranking back. Obviously ranking high on the relevant search engines is really important for potential clients to be able to find us.

Now that we are back in business, we aim to get thousands more people to access our free newsletters. So if you know of anyone who you even remotely think might be interested – get them to subscribe via the website – www.redtapebusters.com or email us at admin@redtapebusters.com.au. It is totally free – no obligation and we hope that the newsletters are always interesting and actually help organisations in the journey.

Queensland Sport and Recreation Grants

This month we felt it really important to highlight a number of grants that are currently available for Qld sport and recreation clubs. These sorts of opportunities come around only once per year generally and as such we decided to promote them prominently in this month's newsletter.

Following are some significant grants that clubs should have a look at. Obviously we can help you if you are interested and we can guarantee you a far better chance of success than what you can give yourselves:-

Community Sport Clubs Grant Program

Applications Close: Monday 12 November 2012

Brisbane City Council is inviting Brisbane's sport clubs to submit applications for the Community Sport Clubs Grant Program. These grants have been designed to assist clubs in operating more sustainably. The council is encouraging applications for projects that represent long-term, cost effective value, and result in reductions to ongoing club costs or increased income avenues. The Brisbane City Council recognises that community sporting clubs have differing needs and priorities in order to reduce operational costs. The Council is offering three grant categories for community sporting clubs:

1. Community facility upgrade: up to \$100,000
2. Community facility maintenance: up to \$10,000
3. Organisation development: up to \$10,000

The first two categories provide assistance for facility improvements, while the third category offers assistance for organisational development particularly in the area of effective committee management.

Get in the Game

Applications Close: Saturday 1 December 2012

Get Going is a funding program developed by the Queensland Government's Get in the Game initiative to support sport and recreation at the grassroots level. Get Going provides funding to support not-for-profit local sport and recreation organisations for projects that create opportunities for more Queenslanders to become members. The funding is provided for items and activities to assist clubs in attracting new members.

Queensland not-for-profit sport and recreation organisations and not-for-profit community organisations (whose primary objective is sport or recreation) are eligible for funding up to a maximum of \$10 000.

Get Playing

Applications Close: Saturday 1 December 2012

Get Playing aims to assist local sport and recreation organisations with facility development so more Queenslanders are encouraged to become involved in the sport and recreation activity of their choice. The Queensland Government Get Playing initiative is to fund projects for new facility development or upgrade to support participation in sport and recreation activities.

Queensland sport and recreation clubs throughout Queensland are eligible for up to \$100,000 in funding for sport and recreation organisations for facility development.

So please if you need assistance accessing these grants or any other funding opportunities – contact the team at Red Tape Busters – we can increase your chances massively!

4BC Radio Segment Now Sponsored!

Well the world does move in mysterious ways – my bi-weekly sometimes weekly segment with Greg Cary on radio 4BC on Thursdays now has a sponsor! I am the only regular guest on the show who has a business wanting to sponsor my segment. I must say I am very humbled by the fact that a Queensland business sees value in advertising and being aligned with my segment.

Vendo Vincent from Queensland Security Solutions has taken the plunge believing his brand and business can benefit from having some of his advertising linked with Red Tape Busters. Hopefully this will assist Vendo grow his business and he will realise great results from the arrangement.

Queensland Security Solutions are specialists in all forms of security services including K9 patrols and mobile and static security patrols for schools, businesses, residential properties, parties, shopping centres and construction sites. Contact them on 1300733720 – let Queensland Security Solutions keep you safe!

Thanks to Vendo for having faith in linking with our unique brand. So if your organisation, business or even as an individual need anything in the line of security – contact the team at Queensland Security Solutions and let them look after you.

For any businesses or non-profit organisations out there wanting to get a decent bang for their buck and are looking to advertise – 4BC is an ideal vehicle and something worth considering. I also have a segment every Saturday morning on River 94.9FM with Danny Hoyland on the Great Weekender. Maybe some business or non-profit would like to align with us on Danny's show and sponsor the segment. If so – please contact River on 38131000.

Another Interesting Partnership

This month we have been approached by a solar company with an innovative proposal. Custom Solar is a rapidly expanding, independently family-owned, Australian company. Their proposal encompassed them contacting Queensland based community, sporting and other non-profit entities to pitch to them to consider putting a solar system in place to reduce electricity costs – something which the Gambling Community Benefit Fund will actually fund! The GCBF provides one-off grants of up to \$35,000 to approved not-for-profit organisations to help them provide community services or activities that benefit the community. Included within the definition of community services is the installation of solar power and solar hot water systems.

So essentially Custom Solar will refer any non profit organisations wanting to install solar and looking to get full funding for the project to us. We will charge the client to prepare their grant and the client should then be in a position to get their solar system installed at no further cost. So basically for a nominal fee of around \$500 depending on the project an

organisation can get a free solar system worth up to \$35k. If only you could invest \$500 at the Casino or on the horses and get a return up to \$35k. Contact Red Tape Busters now and we can refer you to Custom Solar for specialised service.

Secrets of a Good Chairperson

In general, the Chairperson of a Committee should have great leadership skills, have vision, be a good communicator and be able to harness and collaborate together divergent views and personalities into one united team. Obviously the chairperson should also have a strong understand of the organisation, its ethos, its services and it's goals and objectives.

Leadership and people skills are more important that organisational knowledge. A great leader can learn more about the organisation where someone really experienced with the organisation might never be able to learn leadership and people skills.

Ideally you would like to find a chairperson who is a good leader of people and process, someone who feels confident in guiding committee members to accomplish the task in a timely manner. The role of committee chair requires extra work, time for communication with staff/volunteers, a willingness to resolve conflicts among members, and a commitment to keep the committee functioning efficiently and effectively.

The following are ideal personal characteristics of a good chair person:-

- Is visible in their demonstration of support and confidence in other committee members;
- Wants to harness the energies of all to form a committed team all pursuing the same goals;
- Is willing to relinquish some of the chair's formal authority if the job requires it; and
- Is more interested in the committee's success than in his or her own feeling of personal importance.

The good chair is one who can work with people, who can stimulate them rather than brow beat them and can help the group use all the abilities and experiences its members possess and new skills that they develop as they work together.

The committee chair is generally responsible for preparing agendas for the meetings, assigning responsibilities to committee members and doing some of the follow-up to make sure assigned work is being done by members. A good chair person is vital to the success of any non profit organisation.

Grants Available this month across Australia

Queensland

Access and Inclusion Community Partnership Program

Applications Close: Monday 12 November 2012

Maximum funding: \$50,000

The Access and Inclusion Community Partnership Program provides funds to community organisations, groups and networks under the auspice of a community organisation for projects or services that improve access and inclusion in Brisbane (in particular community led access and inclusion initiatives). The Brisbane City Council recognises that better access and inclusion will benefit all Brisbane residents and visitors. This target group for this funding is but not limited to:-

- people with a disability or long term chronic condition
- people experiencing temporary impairment
- seniors with age-related access concerns
- parents with young children and associated family, friends and carers

Applicants must be a not-for-profit incorporated organisation, or be under the auspices of a not-for-profit incorporated organisation and able to accept legal and financial responsibility for the project or activity.

Every State

Perpetual's 2013 Funding Round Opening Soon

Applications Open: Friday 2 November 2012

Applications Close: Friday 14 December 2012

Maximum Grant: \$200,000

Average Grant 2012: \$60,000

Perpetual Philanthropic Services has a history of providing funding to the non profit sector across Australia. They understand the day-to-day challenges faced by charities and non-profit organisations. The Perpetual Philanthropic organisation manages more than 540 charitable trusts and endowments.

Thanks to the generosity of their philanthropic clients, Perpetual distributes more than \$50 million each year on behalf of the charitable trusts that they manage. Non-profit organisations have the opportunity to apply for grants from those trusts through our annual funding rounds.

Charitable trusts and foundations managed by Perpetual distribute grants and funding opportunities to Social Welfare, Health, Medical Research, Conservation and Environment, Education and Arts and Culture. To be eligible for funding from all trusts and foundations that are managed by Perpetual, your organisation must have at least one of the following:

- Australian Taxation Office Tax Concession Charity (TCC) endorsement or;
- Australian Taxation Office Deductible Gift Recipient (DGR) endorsement.

ACT Grant

ACT Aboriginal and Torres Strait Islander Cultural Grants Program

A total amount of \$60,000 is available in the 2012-2013 funding round. This program provides funding for projects or activities that celebrate Aboriginal and Torres Strait Islander culture.

This program closes on 30 November 2012

The aim of the Program is to showcase the cultures of Aboriginal and Torres Strait Islander peoples living in the ACT community through the development of innovative projects that contribute to sustainable communities by highlighting and promoting cultural diversity and social harmony.

Any ACT-based community organisation or group that is either incorporated, or in the process of becoming incorporated. If not incorporated, the applicant must be auspiced by an incorporated organisation. All applicant organisations must have satisfactorily acquitted previous grants.

Northern Territory Grant

Saluting Their Service Commemorations Grants

Funding up to a maximum of \$4000 is available through this grant.

This grant is provided for projects that preserve our heritage from wars and conflicts and encourage community participation in commemorative events.

Projects must be directly commemorative of Australia's servicemen and women involved in wars, conflicts and peace operations to be eligible for funding under the Saluting Their Service commemorations grants program. Each application is considered on its merits and in accordance with program priorities. Organisations and communities are expected to contribute towards the project, financially and by providing in-kind support.

The following are eligible to apply:-

- Community and ex-service organisations

- Local government authorities
- Other bodies such as museums and schools, depending on the project

South Australian Grant Helping Children with Autism

The Australian Government has committed ongoing funding to address the need for services for children with Autism Spectrum Disorder (ASD), their families and carers. All initiatives include support for parents, families, carers and children from Indigenous backgrounds, Culturally and Linguistically Diverse (CALD) backgrounds and those living in rural and remote areas. Following diagnosis, families contact an Autism Advisor in their state or territory who will provide information regarding eligibility, available funding and Early Intervention and other support services. The Department of Health and Ageing (DoHA) has made new Medicare items available for children aged under 13 years (for diagnosis and treatment planning).

To be eligible for the Early Intervention Service children must satisfy each of the eligibility criteria including:-

- Age
- Diagnosis and
- Residential eligibility.

Tasmanian Grant Student Assistance Scheme (STAS)

Funding is provided for with costs of required education items and services. The scheme provides assistance for low-income families towards the cost of levies for students enrolled from kindergarten through to senior secondary level. It is available to students attending a Government or registered Non-Government school or college and those students eligible to pay levies at the Tasmanian Academy or the Tasmanian Polytechnic.

Victorian Grant Emergency Grant: Sporting and Recreational Equipment

This grant provides up to \$2000 per application to provide assistance to local sport and active recreation clubs and organisations to replace essential sports equipment that has been lost or destroyed as a consequence of fire, flood, significant storm event, theft or criminal damage.

While it is the responsibility of organisations to protect themselves against losses, it is recognised that in some circumstances sport and active recreation clubs suffer losses of essential equipment that they are unable to replace. Grants are available towards the replacement cost of essential equipment owned by the club or organisation. Applications can be made at any time up to three months after the loss or damage.

Applications are accepted from local community-based clubs or organisations involved in the delivery of sporting and active recreation opportunities provided that the organisation:

- is non-government and not-for profit;

- is affiliated with a recognised State Sporting Association, Outdoor Recreation Association or regional sporting association;
- has satisfactorily completed the reporting requirements of any previous DVC grants; and
- has an Australian Business Number (ABN) or provides written advice from the Australian Tax Office that no withholding tax is required from the grant payment.

WA Grant Community Events Grants

Funding of up to \$20,000 per grant is available. Two written quotes are required for items over \$3,000; a written estimate, advertised price, or one written quote for items under \$3,000 (low value, miscellaneous items can be grouped together to \$1,000)

This grant aims to help communities celebrate significant occasions, encourage cultural diversity and bring communities together. Grants are available for a range of various types of events.

Grants are limited to \$20,000 per organisation, for each financial year. An organisation holding a major event drawing high attendance that's run in partnership with a local government, businesses or community organisation may apply for more.

Not-for-profit organisation or a local government authorities are eligible to apply.

NSW Grants The ClubGRANTS Scheme

This grant aims to ensure that larger registered clubs in NSW contribute to the provision of front-line services to their local communities; and to ensure that the disadvantaged in the community are better positioned to benefit from the substantial contributions made by those clubs.

The CDES Scheme is State-wide program, this means that Community groups apply for funding through clubs or their local Committees, all committees have different deadlines

All clubs with over \$1 million in gaming machine revenue participate.

Testimonials

Any business is only as good as its clients will tell you. Red Tape Busters have been established for over 12 years and have helped hundreds of businesses and not for profit organisations from around Australia.

Here are some testimonials from happy clients.

"I have been really happy with the Support from Beth, we have had a few wins on the grant front. Beth has been wonderful to work with and has a good handle on our company now which certainly helps with the applications.

- *Clare Guilfoyle*

GROW National Support Office, Holland Park Queensland

"Please accept on behalf of Commander Col Ward, myself Merv Porteous and the members of QF3 We sincerely thank you and the staff of Red Tape Busters for the work your company have done to help with the successful application for the grant to purchase a new 4 metre rigid inflatable boat.'

- *Merv Porteous*

Flotilla Commander, Australian Volunteer Coastguard

"I really appreciate your excellent work. Definitely I'll recommend you to my other family/friends if they needed assistance with their job application."

- *Nadia Azimi*

'I would like to personally thank you for your fantastic efforts in assisting the team from Uniting-Care Health in preparing the recent submission to the Health and Hospitals Fund Regional Priority Round. As you are no doubt aware our submission for funding for the development and implementation of our eHealth project which will support the redevelopment of the St Stephen's Hervey Bay Hospital was successful! This project is an exciting and innovative project and is vital in delivering cutting edge health services to our clients across the Fraser Coast. Through this submission we were successful in winning \$21.2 million to fund this project which is a wonderful result.

Your personal contribution in assisting the team as well as drafting, reviewing and critiquing the submission as it progressed was greatly appreciated. While this certainly was a team effort with many contributors, your knowledge and experience of grant funding and in preparing complex high quality submissions was invaluable.

The team at Uniting-Care again thank you for your efforts and we have no hesitation in providing the highest recommendation regarding your knowledge, skill and experience. Good luck in the future.

Regards

Kathy Campbell

Chief Information Officer

Uniting-Care Health

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